

**CITY OF NAPLES  
PURCHASING DIVISION  
CITY HALL, 735 8<sup>TH</sup> STREET SOUTH  
NAPLES, FLORIDA 34102  
PH: 239-213-7100 FX: 239-213-7105**

**ADDENDUM NUMBER 1**

NOTIFICATION DATE:	BID TITLE:	BID NUMBER:	BID OPENING DATE & TIME:
02/28/14	<b>Purchase and Delivery of Aluminum Sulfate</b>	14-027	<b>03/11/2014 2:00PM</b>

**THE FOLLOWING INFORMATION IS HEREBY INCORPORATED INTO,  
AND MADE AN OFFICIAL PART OF THE ABOVE REFERENCED BID.**

The following clarifications are issued as an addendum for the referenced solicitation:

**Below are submitted written questions and answers for bid clarification.**

- We would like to request most recent tabulations in order to update our records.

**ANSWER: Attached are contract documents with current pricing information.**

- Would you be able to confirm the city's current pricing from General Chemical if different from that originally bid in 2011?

**ANSWER: Current pricing is \$265 per ton. Attached are contract documents with pricing information.**

- May I get a copy of current pricing and last bid tabulation for this contract?

**ANSWER: Attached are contract documents with current pricing information.**

**Below Attachments:**

**Exhibit A - General Chemical 029-11; Agreement**

**Exhibit B - General Chemical 029-11; Renewal of Agreement**

**Exhibit C - Chemical 029-11; Last Renewal of Agreement**

**EXHIBIT A**

**AGREEMENT FOR PURCHASE AND SALE OF GOODS**

**Bid/Proposal No. 029-11**

**Contract No.** \_\_\_\_\_ 11-00015

**Project Name Purchase and delivery of Aluminum Sulfate for the Wastewater Treatment Plant**

**THIS AGREEMENT FOR PURCHASE AND SALE OF GOODS (the "Agreement")** is made this 18 day of May, 2011, by and between **General Chemical Performance Products LLC**, whose address is 90 East Halsey Road, Parsippany, NJ 07054 ("Seller") and **THE CITY OF NAPLES**, a Florida municipal corporation, the address of which is 735 Eighth Street South, Naples, Florida 34102 ("Buyer"). In consideration of the mutual covenants and agreements hereinafter set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby mutually acknowledged, Buyer and Seller agree as follows:

1. **Description of Goods; Sale and Delivery.** Seller shall sell, transfer, and deliver to Buyer Aluminum Sulfate as per Description/Proposal 029-11 attached hereto and made a part of as Exhibit "A" subject to such terms as are set forth in the Description/Proposal and in this Agreement.
2. **Acceptance; Purchase.** Buyer shall accept the goods and pay the total sum of: **\$145,750.00** for the goods in accordance with the terms of this Agreement.
3. **Identification of Goods.** Identification of the goods shall not be deemed to have been made until both Buyer and Seller have agreed that the goods in question are to be appropriate to the performance of this Agreement.
4. **Rate and Time of Payment.** Unless otherwise specified, Buyer shall make payment to Seller for the goods within 30 days after the goods are received by Buyer.
5. **Receipt of Goods.** The goods shall be deemed received by Buyer when delivered to Buyer at City of Naples, **1400 3rd Avenue North**, Naples, Florida 34102. Delivery of the goods to Buyer shall occur on a business day and shall not occur after 3:15 p.m. on the delivery day.
6. **Risk of Loss.** The risk of loss from any casualty to the goods, regardless of the cause, shall be on Seller up to the time of receipt of the goods by Buyer at the place of delivery, but only after any proper inspection has been completed without rejection of the goods. Thereafter, such risk shall be on Buyer, including any goods thereafter returned to Seller until their receipt by Seller.
7. **Warranty Against Encumbrances.** Seller warrants that the goods are now free, and at the time of delivery shall be free, from any security interest or other lien or encumbrance.
8. **Warranty of Title.** Seller warrants that at the time of signing this Agreement, Seller neither knows, nor has reason to know, of the existence of any outstanding title or claim of title hostile to the rights of Seller in the goods.
9. **Product Warranty.** Seller provides general warranties of fitness and general warranties that the goods are free from defects, for 1 year from acceptance of the goods, except as may otherwise be set forth in the Description/Proposal, or other attached warranty.

10. **Right of Inspection.** Buyer shall have the right to inspect the goods at the time and place of delivery, and within 5 business days after delivery, Buyer must give notice to Seller of any claim for damages on account of the condition, quality, or grade of the goods, and Buyer must specify in detail the basis of such claim. The failure of Buyer to comply with these conditions shall constitute irrevocable acceptance of the goods by Buyer.

11. **Procedure as to Rejected Goods.** On receipt of notification of rejection, Seller will immediately arrange to receive back the goods for shipment and return. However, within 5 days, Seller may have an agent inspect such goods for nonconformity; otherwise, such inspection will be made on return to Seller's storage facility. When such goods are confirmed or acquiesced in as nonconforming, Seller will ship conforming goods within 30 days of the notice of rejection unless Buyer earlier notifies Seller to forgo such shipment.

12. **Governing Law.** The parties acknowledge that the transaction that is the subject matter of this Agreement bears a reasonable relation to the State of Florida and agree that the law of the State of Florida will govern their rights and duties. The parties specifically intend that the provisions of Article 2 of the Florida Uniform Commercial Code will control as to all aspects of this Agreement and its interpretation, and that all the definitions contained therein will be applicable to this Agreement except where this Agreement may expressly provide otherwise.

13. **Bid Documents.** The terms and conditions of the Invitation to Bid attached hereto and made a part hereof as Exhibit "B" shall be incorporated herein as a part of this Agreement.

14. **Notices and Address of Record.** All notices required or made pursuant to this Agreement to be given by Seller to Buyer shall be in writing and shall be delivered by overnight courier, by hand or by United States Postal Service Department, first class mail service, postage prepaid, return receipt requested, addressed to the following:

To Buyer:

City of Naples  
Attention: A. William Moss, City Manager  
735 Eighth Street South  
Naples, Florida 34102-3796

All notices required or made pursuant to this Agreement to be given by Buyer to Seller shall be made in writing and shall be delivered by overnight courier, by hand or by the United States Postal Service Department, first class mail service, postage prepaid, return receipt requested, addressed to the following:

To Seller: General Chemical Performance Products LLC  
90 East Halsey Road  
Parsippany, NJ 07054

Attention: Lisa Brownlee, Business Manager

Either party may change its address of record by written notice to the other party given in accordance with requirements of this Article.



15. **Counterparts.** This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original as against any party whose signature appears thereon and all of which shall together constitute one and the same instrument.

16. **Effective Date.** This one-year Agreement shall commence on May, 18, 2011 through May 17, 2012 with the City's option for two additional one-year periods.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day first written above.

ATTEST:




(Print Name: PARUL KACHHIA-PATEL  
MARKETING SPECIALIST)

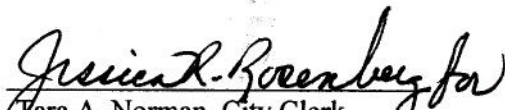
"SELLER":

General Chemical Performance Products LLC

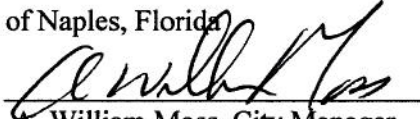
(Corporate Seal)

By:   
Authorized Representative  
LISA BROWNLEE, BUSINESS MANAGER

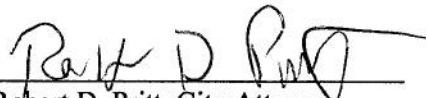
ATTEST:

By:   
Tara A. Norman, City Clerk

"BUYER"

City of Naples, Florida  
By:   
A. William Moss, City Manager

Approved as to form and legal sufficiency:

By:   
Robert D. Pritt, City Attorney

Agreement for Purchase and Sale of Goods  
358322\_1 97853\_2

City of Naples



**INVITATION TO BID**  
**CITY OF NAPLES**  
**PURCHASING DIVISION**  
**CITY HALL, 735 8<sup>TH</sup> STREET SOUTH**  
**NAPLES, FL 34102**  
**PH: 239-213-7100 FX: 239-213-7105**

<b>NOTIFICATION DATE:</b> 03/10/11	<b>Purchase and Delivery of Aluminum Sulfate</b>	<b>NUMBER:</b> 029-11	<b>OPENING DATE &amp; TIME:</b> 03/30/11 2:00 PM
<b>PRE-BID DATE, TIME AND LOCATION:</b>			

<b>NAME OF PARTNERSHIP, CORPORATION OR INDIVIDUAL:</b> GENERAL CHEMICAL PERFORMANCE PRODUCTS LLC	
<b>MAILING ADDRESS:</b> 90 EAST HALSEY ROAD	
<b>CITY-STATE-ZIP:</b> PARSIPPANY, NJ 07054	
<b>PH:</b> 800 631 8050	<b>EMAIL:</b> bids@genchemcorp.com
<b>FX:</b> 973 515 4461	<b>WEB ADDRESS:</b> www.GeneralChemical.com

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same materials, supplies, or equipment and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this bid and certify that I am authorized to sign this bid for the bidder. In submitting a bid to the City of Naples the bidder offers and agrees that if the bid is accepted, the bidder will convey, sell, assign or transfer to the City of Naples all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the Anti-trust laws of the United States and the State of FL for price fixing relating to the particular commodities or services purchased or acquired by the City of Naples. At the City's discretion, such assignment shall be made and become effective at the time the City tenders final payment to the bidder.

<b>AUTHORIZED SIGNATURE</b> 	<b>DATE</b> MARCH 21, 2011	<b>PRINTED NAME/TITLE</b> LISA BROWNLEE, BUSINESS MANAGER
Please initial by all that apply I acknowledge receipt of the following addendum NONE Addendum #1      Addendum #2      Addendum #3      Addendum #4		

**PLEASE NOTE THE FOLLOWING:**

- > This page must be completed and returned with your bid.
- > Bids must be submitted in a sealed envelope, marked with bid number & closing date.
- > Bids received after the above closing date and time will not be accepted.
- > If you do not have an email address and you want a copy of the Bid Tab, please enclose a stamped, self-addressed envelope with your bid.

**BID SCHEDULE**  
**(SHIPPING CHARGES MUST BE INCLUDED IN ALL BID PRICES)**

Aluminum Sulfate	GENERAL CHEMICAL	550 TONS	\$265.00 /TON (DRY BASIS)	\$145,750.00
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Prompt Payment Terms:    --    &    --    days

TERMS: NET 30 DAYS FROM DATE OF SHIPMENT

Delivery will be made 1 - 2 days ARO.

GENERAL CHEMICAL PERFORMANCE PRODUCTS LLC  
90 EAST HALSEY ROAD  
PARSIPPANY, NJ 07054  
800 631 8050  
bids@genchemcorp.com

  
LISA BROWNLEE  
BUSINESS MANAGER

BID NUMBER: 029-11  
OPENING DATE: 03/30/2011

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**EXHIBIT B**

**RENEWAL OF AGREEMENT**

**THIS RENEWAL** is made and entered into this 18<sup>th</sup> day of May, 2012 by and between the City of Naples and **General Chemical Performance Products, LLC**.

**WHEREAS**, the City and the Contractor entered into that certain Agreement to **Purchase and Deliver Aluminum Sulfate for the Wastewater Treatment Plant Bid #029-11** for the City of Naples; and

**WHEREAS**, the parties desire to extend the Original Agreement so that the Contractor will provide said services for an additional year with no price increase; for an annual amount not-to-exceed **\$145,750.00**; and

**WHEREAS**, the City Manager is authorized by City Council pursuant to Section 2-667 (5) (e), Naples City Code, to extend this Agreement;

**NOW, THEREFORE**, it is hereby acknowledged and agreed that the Original Agreement is hereby extended **through May 17th, 2013, with one more renewal available**.

**WHEREAS**, the City and the Contractor have caused this Amendment to be duly executed by their authorized officers.

CITY OF NAPLES, FLORIDA

General Chemical Performance  
Products, LLC

By: 

By: 

**A. William Moss**  
City Manager

**Name: PARUL KACHHIA-PATEL**  
**Title: MARKETING SPECIALIST**





# Memo

**Finance Department**

Accounting • Customer Service • Purchasing

**TO:** A. William Moss, City Manager

**THRU:** Ann Marie Ricardi, Finance Director *AMR*

**FROM:** *Jed* Gerald "Jed" Secory, Purchasing Manager

**DATE:** June 14, 2013

**SUBJECT:** Last Renewal of Contract – Bid No.: 029-11  
Purchase and Deliver Aluminum Sulfate for the  
Wastewater Treatment Plant

**Authorization: City of Naples Code of Ordinances**

Sec. 2-667. Award of contract and change orders.

- (e) If the city has awarded a contract and an option exists or is offered to the city to extend the period of the contract, the city manager shall determine if such extension is in the best interests of the city and may exercise this option on behalf of the city for periods not exceeding two years.

The following information is provided for your consideration in the renewal of the below referenced contract:

Contractor:	General Chemical Performance Products, LLC
Contract Title:	Purchase and Deliver Aluminum Sulfate for the Wastewater Treatment Plant
Award Date:	May 18, 2011
Contract Period:	May 18, 2011 through May 17, 2012
Renewal-1 Period:	May 18, 2012 through May 17, 2013
<b>Last Renewal:</b>	May 18, 2013 through May 17, 2014

**Supporting Documentation for review / approval:**

Renewal Agreement (for signature)  
Department Authorization



**RENEWAL OF AGREEMENT**

**THIS RENEWAL** is made and entered into this 14<sup>th</sup> day of June, 2013 and is retroactive from the **18<sup>th</sup> day of May, 2013** by and between the City of Naples and **General Chemical Performance Products, LLC.**

**WHEREAS,** the City and the Contractor entered into that certain Agreement to **Purchase and Deliver Aluminum Sulfate for the Wastewater Treatment Plant, reference Bid No. 029-11** for the City of Naples; and

**WHEREAS,** the parties desire to extend the Original Agreement so that the Contractor will provide said services for an additional year with no price increase; for an annual amount not-to-exceed **\$145,750.00**; and

**WHEREAS,** the City Manager is authorized by City Council pursuant to Section 2-667 (5) (e), Naples City Code, to extend this Agreement;

**NOW, THEREFORE,** it is hereby acknowledged and agreed that the Original Agreement is hereby extended and retroactive **from May 18<sup>th</sup>, 2013 through May 17th, 2014, with no more renewals available.**

**WHEREAS,** the City and the Contractor have caused this Amendment to be duly executed by their duly authorized officers.

CITY OF NAPLES, FLORIDA

General Chemical  
Performance Products, LLC

By: 

By: 

**A. William Moss  
City Manager**

**Name: PARUL KACHHIA-PATEL  
Title: MARKETING SPECIALIST**



# Memo

**Finance Department**

*Accounting • Customer Service • Purchasing*

**TO:** Bob Middleton, Utilities Director

**FROM:** Gerald "Jed" Secory, Purchasing Manager

**DATE:** June 10, 2013

**SUBJECT:** General Chemical Performance Products, LLC  
Last Renewal of Agreement for Purchase and  
Sale of Goods. Reference Bid No. 029-11

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The following annual contract has the option of its last renewal, based on the mutual agreement of both parties. Please indicate whether or not you wish to have this contract renewed by circling yes or no below.

General Chemical Performance Products, LLC

YES

NO

Aluminum Sulfate for Waste Water Treatment Plant Bid No. 029-11

Last Renewal Time Frame: Retroactive from 05/18/2013 thru 05/17/2014

Approved:

  
Department Head